axe trading®

For Sell-side…
The challenges are clear – our solutions deliver.

AxeTrading enables the Sell-side to harness the Fixed Income eTrading opportunity – a world class solution for the most demanding markets:

- Seamlessly integrate Fixed Income eTrading into your firm's business and infrastructure – reducing costs and powering growth

- Efficiently handle the increasing diversity of instruments, venues and trading protocols and strengthen regulatory compliance

- Retain your firm's trading data – giving you the insights and tools to compete effectively

The AxeTrading Advantage

Aggregate all pricing and liquidity into a single, 'at-a glance' display with a clear and intuitive user interface

- Aggregating pricing and liquidity from multiple sources into a single, 'at-a-glance' display presented through a clear and intuitive user interface

- Customise functionally-rich pricing sheets to individual pricing strategies

- Rapidly respond to how the markets are moving and manage your client trading strategy based on your firm's own continuously-accumulated trading data

- AxeTrader's single view across all venues, combined with your firm's trading data, puts you ahead of the curve

- Client tiering and auto-quoting gives you complete control of client servicing, pricing, and quoting – improving acquisition and retention

- Seamless integration with middle- and back-office systems reduces operational risk, improves efficiency, and improves regulatory/ reporting compliance

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The challenges are clear – our solutions deliver.

Our clients choose AxeTrading, again and again, as the market leaders in specialist Fixed Income eTrading technology solutions – powering their business with:

EFFICIENCY – Intuitive UX / Aggregated Data Display / Dedicated FI EMS

Increases efficiency by delivering a sophisticated, intuitive and powerful eTrading experience. All the pricing, transaction and counterparty data needed to capture opportunity, displayed in one place, customisable to individual preferences, and feeding into a streamlined workflow specifically designed for Fixed Income trading: ensuring that your firm is ready to adapt to the future and maximise advantage.

ACCESS – Venues / Integration / Unified

Provides a single point of access to a global universe of Fixed Income venues – through connectivity to multiple execution platforms across the world. Data from these venues is aggregated, normalised and organised into a single, unified desktop – integrated with your other systems, including Bloomberg, the web, your analytic systems and more. The result is increased efficiency and client satisfaction.

CONTROL – Pricing / Tiering / Automation

Puts traders in complete control of their relationships across the global Fixed Income markets. Bespoke or automated pricing ensures competitiveness and best execution. Client tiering and automation reduces operational risk and minimises disruption.

COMPLIANCE – Best Execution / Market Depth / MiFID

Ensures compliance with peace of mind in today's rapidly shifting regulatory landscape. AxeTrading's technology captures granular snapshots of market depth and competing pricing with a full audit trail at the moment of execution, to meet Best Execution requirements under MiFID II – and automated trade capture to meet reporting obligations.

AGGREGATION – Orders / Pricing & Market Data / Clients

Delivers a single, clear, customisable perspective into the fragmented Fixed Income markets by aggregating runs, axes, venue and broker liquidity, together with all your transaction data and client notifications into a single view – with the capability to forge that information into insight. It's not about how many screens you have, it's about how efficiently you can spot and capture the trading opportunity.

INSIGHTS – Audit / Reporting / Business Intelligence

Enables Fixed Income participants to leverage the benefits from the migration to electronic trading. More complete execution audit trails, auto-generated regulatory reports, and the ability to analyse and understand your firm's past trading data, give you a better business insight and improve profitability.

We would value the opportunity to discuss AxeTrading's suite of Fixed Income electronic trading solutions with you – and to learn more about your business and technology needs. Contact us today.